

# Verde AgriTech: Investment Highlights & Strategic Overview\_

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# 1. Verde's strategic overview\_

- Growing towards C\$0.90 EPS with no CAPEX required.<sup>1</sup>
- 72% Volume CAGR (2017–2022) pre–Great Brazilian Agriculture Crisis.<sup>2</sup>
- C\$80.3M Revenue, C\$62.3M Gross Profit, C\$23.9M EBITDA, and C\$20.4M Net Profit achieved in 2022 (prior to Great Brazilian Agriculture Crisis).<sup>3</sup>
- Vertically Integrated Specialty Fertilizer Producer.
- Early Results Support 2025 to resume Growth trajectory.<sup>4</sup>
- X Prize Top 100 Winner: Carbon Capture Technology in development offers significant potential upside.<sup>5</sup>
- Over C\$111.2 million already invested in R&D and CAPEX.<sup>6</sup>
- Over 63,824 tons of CO2 emissions were potentially avoided by the use of Verde's specialty low-carbon fertilizers since 2018.<sup>7</sup>
- Global Customer Base: over 11,000 clients across Brazil, US, Canada, Thailand, and China.<sup>8</sup>
- Innovation Driven: 4 patents granted and 4 patents pending.<sup>9</sup>
- Strategically located in Brazil's Cerrado, the powerhouse of the world's food production.<sup>10</sup>
- Brazilian targeted total addressable market estimated at C\$18.55 billion per year.<sup>11</sup>

https://investor.verde.ag/wp-content/uploads/2021/05/Corporate-presentation-Verde-AgriTech-March-2025.pdf

content/uploads/2022/05/NI-43-101-Pre-Feasibility-Technical-Report-for-the-Cerrado-Verde-Project.pdf



<sup>&</sup>lt;sup>1</sup> Verde AgriTech. Corporate presentation – Verde AgriTech (April 2025), slide "Investment Highlights." Available at:

https://investor.verde.ag/wp-content/uploads/2021/05/Corporate-presentation-Verde-AgriTech-March-2025.pdf

<sup>&</sup>lt;sup>2</sup> Verde AgriTech. *Corporate presentation – Verde AgriTech* (April 2025), slide "Accelerated Growth Interrupted by Brazilian Agricultural Crises." See: <u>https://investor.verde.ag/wp-content/uploads/2021/05/Corporate-presentation-Verde-AgriTech-March-2025.pdf</u>

<sup>&</sup>lt;sup>3</sup> Verde AgriTech. *Q4 & FY 2022 Press Release* (March 31 2023), "Consolidated Financial Results" table. Available at: https://investor.verde.ag/wp-content/uploads/2023/03/Verde-AgriTech-Q4-FY-2022-Press-Release-March-30-2023.pdf

<sup>&</sup>lt;sup>4</sup> Verde AgriTech. *Q1 2025 Press Release* (May 2025). Available at: <u>https://investor.verde.ag/wp-</u>

content/uploads/2025/05/Verde-AgriTech-Q1-2025-Press-Release-May-15-2025-1.pdf

<sup>&</sup>lt;sup>5</sup> Verde AgriTech. *Press Release* – Verde ranks in XPRIZE Top 100. Available at: <u>https://investor.verde.ag/verde-agritech-ranks-in-top-100-teams-in-xprize-carbon-removal-competition/</u>

<sup>&</sup>lt;sup>6</sup> Figure includes all capital raised since the IPO, plus investments funded by internal resources and external financing.

<sup>&</sup>lt;sup>7</sup> Verde AgriTech. Q1 2025 Press Release (May 2025). Available at: <u>https://investor.verde.ag/wp-</u>

content/uploads/2025/05/Verde-AgriTech-Q1-2025-Press-Release-May-15-2025-1.pdf

<sup>&</sup>lt;sup>8</sup> Based on the Company's internal database of verified customer figures in Brazil and internationally.

<sup>&</sup>lt;sup>9</sup> Verde AgriTech. Annual Information Form 2024. Available at: <u>https://investor.verde.ag/wp-content/uploads/2025/03/AIF-for-Year-End-December-31-2024-Verde-AgriTech-Ltd.pdf</u>

<sup>&</sup>lt;sup>10</sup> Verde AgriTech. *Corporate presentation – Verde AgriTech* (April 2025), slide "Strategic Location." Available at:

<sup>&</sup>lt;sup>11</sup> Verde AgriTech. Pre-Feasibility Technical Report for the Cerrado Verde Project. Available at: <u>https://investor.verde.ag/wp-</u>content/uploade/2002/05/01/ 42-101 Pro-Feasibility Technical Propert for the Cerrado Verde Project adf



# 2. Financial Snapshot\_

Shares Outstanding	52,669,724 <sup>12</sup>
Fully Diluted Shares	57,593,709 <sup>13</sup>
Market Cap @ C\$0.53	C\$27.9M <sup>14</sup>
Cash Position + Receivables (March, 2025)	\$10.2M <sup>15</sup>
Current Liabilities	C\$44.1M <sup>16</sup>

<sup>&</sup>lt;sup>16</sup> Verde Agritech. Q1 2025 Financial Statements. Available at: <u>https://investor.verde.ag/wp-content/uploads/2025/05/Verde-Agritech-Ltd-accounts-TSX-31-March-2025.pdf</u>



<sup>&</sup>lt;sup>12</sup> Verde Agritech. Q1 2025 MD&A. Available at: <u>https://investor.verde.ag/wp-content/uploads/2025/05/Q1-2025-MDA-Verde-AgriTech-1-1.pdf</u>

<sup>&</sup>lt;sup>13</sup> Verde Agritech. Q1 2025 MD&A. Available at: <u>https://investor.verde.ag/wp-content/uploads/2025/05/Q1-2025-MDA-Verde-AgriTech-1-1.pdf</u>

<sup>&</sup>lt;sup>14</sup> Yahoo Finance – Verde Agritech (NPK:TSX)

<sup>&</sup>lt;sup>15</sup> Verde Agritech. Q1 2025 Financial Statements. Available at: <u>https://investor.verde.ag/wp-content/uploads/2025/05/Verde-Agritech-Ltd-accounts-TSX-31-March-2025.pdf</u>



# Cautionary Note Regarding Forward-Looking Information\_

This one-pager (the "Document") contains "forward-looking information" and "forward-looking statements" (collectively, "FLI") within the meaning of Canadian securities legislation, including the Securities Act (Ontario) and National Instrument 51-102 – Continuous Disclosure Obligations. FLI relates to future events or the future performance of Verde AgriTech Ltd. (the "Company") and is identified by words such as "anticipate," "believe," "budget," "could," "estimate," "expect," "goal," "intend," "may," "plan," "potential," "schedule," "target," "will," "would" and similar expressions.

Examples of FLI in this Document include, but are not limited to, statements about:

- the Company's objective of achieving approximately C\$0.90 earnings per share without additional capital expenditures;
- management's expectation that 2025 results will resume the Company's historical growth trajectory;
- potential upside from the Company's carbon-capture technology recognised by the X-Prize;
- projected environmental impacts, such as the avoidance of over 306,165 t CO<sub>2</sub>;
- estimates of the Brazilian total addressable market (C\$18.55 billion per year); and
- any other discussion of the Company's strategy, plans, timelines, budgets, forecasts, projections, targets or future financial and operating performance.

## Material Assumptions

FLI is based on a number of material assumptions, including, but not limited to: (i) continued demand for low-carbon, chloride-free fertilizers; (ii) the accuracy of life-cycle assessments quantifying CO<sub>2</sub> avoidance and removal; (iii) the ability to maintain current production capacity with no significant incremental CAPEX; (iv) successful R&D and commercialization of Enhanced Rock Weathering and related technologies; (v) access to sufficient funding, labor and raw materials on commercially reasonable terms; (vi) stable regulatory, tax and royalty regimes in the jurisdictions where the Company operates; and (vii) favorable macro-economic and currency conditions.

## Risks and Uncertainties

FLI is subject to known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed or implied. These risks include, but are not limited to:

- volatility in crop, commodity and exchange rates;
- changes to environmental, mining, agricultural or securities regulations in Brazil, Canada or other jurisdictions;
- delays, cost overruns or technical challenges in plant construction, expansion or operation;
- inability to achieve anticipated carbon-capture efficiencies or obtain third-party verification of environmental benefits;





- availability of financing on acceptable terms;
- market acceptance of the Company's products;
- weather, climate and natural-disaster risks; and
- the other risk factors described in the Company's most recent Annual Information Form, Management's Discussion & Analysis and other continuous-disclosure filings available on SEDAR+ (www.sedarplus.ca) and the Toronto Stock Exchange ("TSX") website (www.tsx.com).

Although the Company has attempted to identify important factors that could cause actual results to differ materially, there may be other factors that cause outcomes not to be as anticipated. Readers should not place undue reliance on FLI, which speaks only as of the date of this Document. Except as required by applicable law, the Company undertakes no obligation to update or revise any FLI whether as a result of new information, future events or otherwise.

## Non-GAAP and Other Financial Measures

This Document refers to certain non-IFRS financial measures (e.g., EBITDA) that do not have standardised meanings prescribed by International Financial Reporting Standards and may not be comparable to similar measures presented by other issuers. These measures are provided as supplemental information and should not be construed as alternatives to IFRS measures. Reconciliations to the most directly comparable IFRS measures are available in the Company's continuous-disclosure filings on SEDAR+.

### Currency & Share Data

All dollar amounts are expressed in Canadian dollars and share figures are stated as at the dates indicated, unless otherwise noted. Market capitalisation figures are based on the closing price on the TSX on the date referenced.

### **TSX** Disclaimer

Neither the TSX nor its Regulation Services Provider (as that term is defined in the policies of the TSX) accepts responsibility for the adequacy or accuracy of this Document.

